

## Message Text

UNCLASSIFIED

PAGE 01 SANTO 05432 062101Z  
ACTION AGRE-00

INFO OCT-01 ARA-14 ISO-00 EB-08 COME-00 USIA-15 /038 W  
-----118991 070118Z /73

R 062015Z SEP 77  
FM AMEMBASSY SANTO DOMINGO  
TO AMCONSUL HAMILTON  
INFO SECSTATE WASHDC 1873

UNCLAS SANTO DOMINGO 5432

DEPT PASS AGRICULTURE FAS

E.O. 11652: N/A  
TAGS: BEXP, BD  
SUBJECT: SUSTA THIRD INTERNATIONAL AGRICULTURAL AND FOOD SHOW IN  
NEW ORLEANS 16-18, FEB 78

REF (A) SANTO DOMINGO 5326, (B) HAMILTON 407

1. BERMUDA REPRESENTS SUBSTANTIAL AND GROWING MARKET FOR US  
AGRICULTURAL PRODUCTS. US EXPORTS IN CY 1976 WERE VALUED AT DOLS  
21 MILLION VERSUS DOLS 18 MILLION IN 1975. MARKETS OF THIS MAGNITUDE  
MERIT ATTENTION OF US SUPPLIERS AGRUCULTURAL PRODUCTS AND US  
SUPPLIERS ARE INCREASINGLY ENDEAVORING TO SERVICE OVERSEAS MARKETS.  
SUSTA IS BUT ONE OF MANY REGIONAL ASSOCIATIONS OF STATES WHICH  
TRYING TO IMPROVE OVERSEAS MARKETING EFFORTS THROUGH STAGING OF  
INTERNATIONAL EVENTS SUCH AS SUBJEIW SHOW AND SENDING REPRESENT-  
TATIVES TO OVERSEAS MARKETS TO PUBLICIZE EVENT AND MAKE DIRECT

CONTACT WITH CUSTOMERS.

2. URLOCK IS ONE OF SEVERAL SUSTA REPRESENTATIVES TRAVELING TO  
IMPORTING COUNTRIES IN SUPPORT OF OBJECTIVES OUTLINED PARA 1 AND  
EACH REPRDFENTATIVE COVERING SEVERAL COUNTRIES.

3. WE DID NOT ASK CONGEN TO DETERMINE WHETHER BERVDA IMPORTERS  
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PAGE 02 SANTO 05432 062101Z

US AGRICULTURAL PRODUCTS SATISFIED WITH PRESENT TRADE ARRANGEMENTS  
OR WHETHER THEY MIGHT ATTEND SUBJECT SHOW. PURPOSE OF URLOCK'S  
TRAVEL IS TO ACQUAINT TRADESMEN WITH SUSTA AND PROMOTE NEW ORLEANS  
SHOW. WE ARE ASKING CONGEN ASSISTANCE IN FACILITATING MEETING  
IN HAMILTON WITH IMPORTERS FOR THAT PURPOSE. ASSUME CONGEN WOULD  
DO SAME FOR ANY OTHER REGIONAL ASSOCIATION WHICH ENGAGED IN

TRADE OF PRODUCTS OF WHICH BERMUDA IMPORTING DOLS 20 MILLION  
ANNUEUFD.

4. PLEASE ADVISE WHETHER CONGEN WILLING ASSIST THIS EFFORT ALONG  
LINES EXPLAINED REF A.  
AXELROD

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Disposition Approved on Date:**  
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**Reference:** 77 SANTO DOMINGO 5326, 77 HAMILTON 407  
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**TAGS:** BEXP, BD  
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**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
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EO Systematic Review  
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**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009